

Your Search Your Way

How often have you given up on a web site because you don't have time to scroll through document after document to find that one piece of useful information?

The **New Horizons Foundation** is taking care of that for HVAC and sheet metal contractors. The Foundation's website has launched a powerful, knowledge-based search engine to streamline your information search.

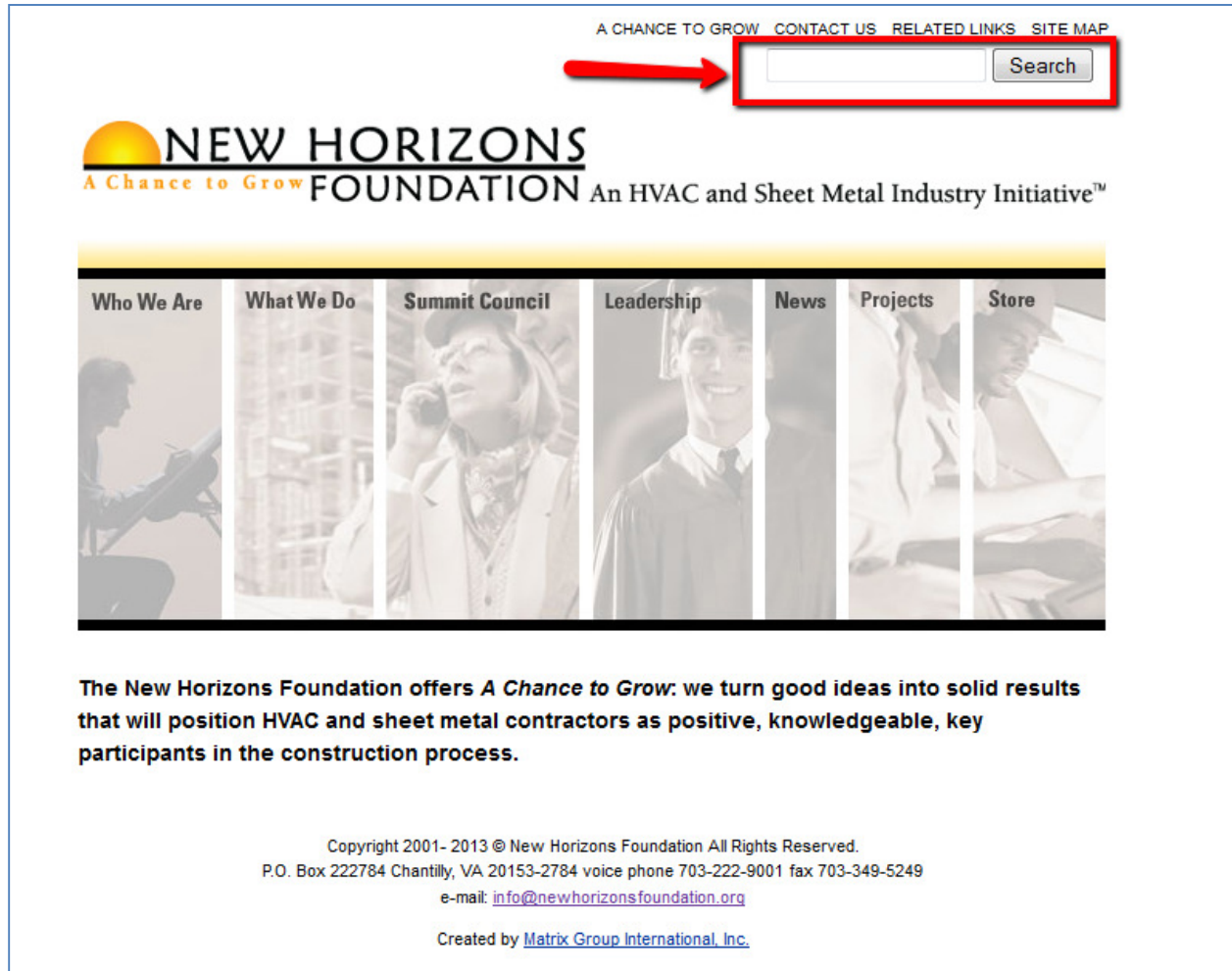
TABLE OF CONTENTS

I. Getting Started	3
II. Search	5
A. Basic search	5
B. Refining your search	6
C. Need more help?.....	7
D. Sort results by date order	8
III. Search results	9
A. Results Information	9
B. Downloading the report	10
IV. For more information	11




I. GETTING STARTED

From the home page, simply enter your keyword and click on the SEARCH button.



A CHANCE TO GROW CONTACT US RELATED LINKS SITE MAP

Search



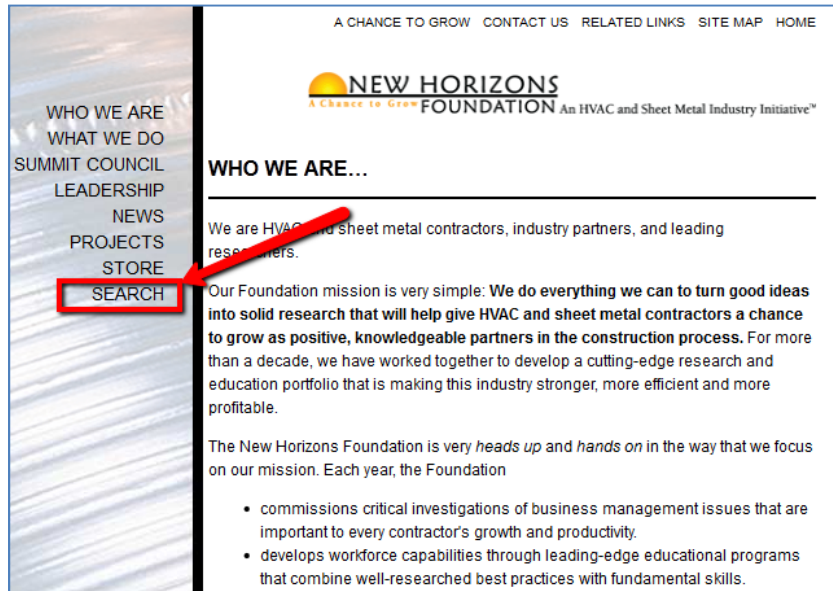
Who We Are What We Do Summit Council Leadership News Projects Store

The New Horizons Foundation offers *A Chance to Grow*: we turn good ideas into solid results that will position HVAC and sheet metal contractors as positive, knowledgeable, key participants in the construction process.

Copyright 2001- 2013 © New Horizons Foundation All Rights Reserved.
P.O. Box 222784 Chantilly, VA 20153-2784 voice phone 703-222-9001 fax 703-349-5249
e-mail: info@newhorizonsfoundation.org
Created by [Matrix Group International, Inc.](#)



From any of the other site pages, click on SEARCH in the left-hand navigation.



A screenshot of the New Horizons Foundation website. The left-hand navigation menu is visible, with the 'SEARCH' link highlighted in a red box. A red arrow points from the 'SEARCH' link to the main content area. The main content area displays the 'WHO WE ARE...' section, which includes a paragraph about the foundation's mission and a list of activities.

A CHANCE TO GROW CONTACT US RELATED LINKS SITE MAP HOME

NEW HORIZONS
A Chance to Grow FOUNDATION An HVAC and Sheet Metal Industry Initiative™

WHO WE ARE...
WHO WE ARE
WHAT WE DO
SUMMIT COUNCIL
LEADERSHIP
NEWS
PROJECTS
STORE
SEARCH

We are HVAC and sheet metal contractors, industry partners, and leading researchers.

Our Foundation mission is very simple: **We do everything we can to turn good ideas into solid research that will help give HVAC and sheet metal contractors a chance to grow as positive, knowledgeable partners in the construction process.** For more than a decade, we have worked together to develop a cutting-edge research and education portfolio that is making this industry stronger, more efficient and more profitable.

The New Horizons Foundation is very *heads up* and *hands on* in the way that we focus on our mission. Each year, the Foundation

- commissions critical investigations of business management issues that are important to every contractor's growth and productivity.
- develops workforce capabilities through leading-edge educational programs that combine well-researched best practices with fundamental skills.




II. SEARCH

A. Basic search

By entering a keyword such as “orders”, the smart search engine will quickly give you a list of every New Horizons document and report that contains that specific word.

KEYWORD(S):

Using a keyword you can search the entire site for content. To narrow your search, select types of content or categories below. Help on [Refining Your Search](#).

orders  Search

Match: all search words any search words Results per page: 10 ▼

The following content matches your search criteria.

Search for: orders Submit Results per page: 10 ▼

Match: any search words all search words

Keyword(s): orders

48 results found

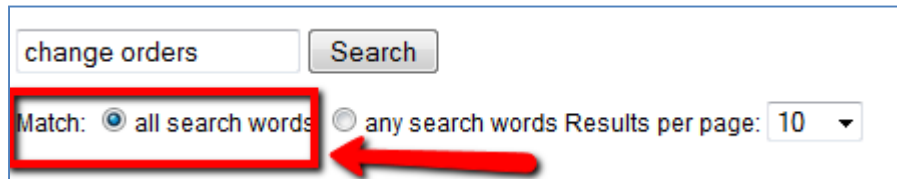
5 pages of results. Sorted by relevance / [Sort by date](#)

- [Honorarium Form](#)
... QUANTIFYING THE CUMULATIVE IMPACT OF CHANGE **ORDERS** FOR SHEET METAL CONTRACTORS 2004 Prepared By: Dr. Awad S. Hanna, P.E. Professor and Chair of Construction Engineering ...
Terms matched: 1 - Score: 382 - URL: http://newhorizonsfoundation.org/project/publications/download/?product_id=181&drawing_id=1245
- [Procurement – Total Paper](#)
... Procurement Model. 20 Figure 3. Basic flow of material/equipment, funds, and **orders** in SCPM with a single specialty contractor. 22 Figure 4. Knowledge transfer that ...
Terms matched: 1 - Score: 324 - URL: http://newhorizonsfoundation.org/project/publications/download/?product_id=180&drawing_id=1247
- [About the Author](#)
... projects for the New Horizons Foundation including landmark studies on the cumulative impact of change **orders** on sheet metal contractors labor productivity,



B. Refining your search

You can refine the search and ask the site to find everything matching a phrase, such as "change orders". In order to match the phrase, and not just the words "change" and "orders", make sure the ALL SEARCH WORDS radio button is selected.



change orders Search

Match: all search words any search words Results per page: 10 ▼

Now, a new list pops up highlighting in yellow the full phrase you requested.

Keyword(s): change orders

47 results found containing all search terms.

5 pages of results.

Sorted by relevance / [Sort by date](#)

- [1. Honorarium Form](#)
... QUANTIFYING THE CUMULATIVE IMPACT OF **CHANGE ORDERS** FOR SHEET METAL CONTRACTORS 2004 Prepared By: Awad S. Hanna, P.E. Professor and Chair of Construction Engineering and Management ...
Terms matched: 2 - Score: 769 - URL: http://newhorizonsfoundation.org/project/publications/download/?product_id=181&drawing_id=1245
- [2. About the Author](#)
... landmark studies on the cumulative impact of **change orders** on sheet metal contractors labor productivity, ... compression and acceleration, and preconstruction planning. Dr. Hanna has also conducted research for ...
Terms matched: 2 - Score: 618 - URL: http://newhorizonsfoundation.org/project/publications/download/?product_id=234&drawing_id=1262
- [3. New Horizons Foundation - Quantifying the Cumulative Impact of Change Orders for Sheet Metal Contractors](#)
Leading sheet metal contractors, in partnership with SMACNA, have established the New Horizons Foundation - A Sheet Metal Industry Initiative.
... Map Home Quantifying the Cumulative Impact of **Change Orders** for Sheet Metal Contractors **Change** on construction ... is inevitable, but the effects of **change** are often disputed amongst owners and contractors. ...



C. Need more help?

Just click on the link that's called **REFINING YOUR SEARCH**. A pop-up window will explain how you can custom-tailor your keyword search to locate exactly what you're trying to find.

Refining Your Search

- **Match ANY Search Word**
Each page returned will contain at least one of the search terms.
e.g. *heating venting* will return pages containing *heating*, *venting*, or both
- **Match ALL Search Words**
Each page returned will contain ALL of the search terms.
e.g. *air conditioning* will return "*air conditioning*" and "*air supply | conditioning vents*"
- **Wildcard Searches**
?: heati?g will return *heating*, *vent?* will return *vent*, *vents*
: h*g* will return *heating*, *h will return *heating*, *hot*, etc.
- **Exact Phrases Searches**
Finds the entire phrase enclosed in double quotes, e.g. "*sheet metal industry*"
- **Exclusion/Negative Searches**
If you add a hyphen to a search term, the search will not return any pages that contain the term.
e.g. *air -conditioning* will return pages containing *air* but not *conditioning*
- **Skip Words**
The search automatically ignores the following common words: and, or, the, it is, an, on, we, us, to, of, has, be, all, for, in, as, so, are, that, can, you, at, its, by, have, with, into, a, I

Still not convinced?




D. Sort results by date order

You can request the list in date order to make sure that you can quickly identify the most current references for your requested search. The default results are listed by relevance, but date order may help you pinpoint more current items, as it lists items in reverse chronological order (e.g., most recent first).

Keyword(s): change orders

47 results found containing all search terms.

5 pages of results.

 **Sort by relevance / Sorted by date**

- [1. Risk Assessment-Appendix_A.pdf](#)
... project. 1.2 Risk Assessment model screen **Changing** Risk Categories 1. choose a tab for ... model summary screen (note: in **order** to get to the summary screen user must ...
Terms matched: 2 - Score: 137 - 7 Jun 2011 - URL: http://newhorizonsfoundation.org/pdf/Risk_Assesment-Appendix_A.pdf
- [2. NHF Sample Contract revised](#)
... prompt and fair consideration to any editorial **changes** requested or suggested by NHF. Re-submittal will ... agents having a need to know in **order** to carry out the purposes of the Contract ...
Terms matched: 2 - Score: 109 - 30 Apr 2010 - URL: http://newhorizonsfoundation.org/project/Sample_Contract.pdf
- [3. THE ELECTRICAL CONTRACTING FOUNDATION CONTRACT](#)
... prompt and fair consideration to any editorial **changes** requested or suggested by NHF. Re-submittal will ... agents having a need to know in **order** to carry out the purposes of the Contract ...
Terms matched: 2 - Score: 104 - 14 Apr 2008 - URL: <http://newhorizonsfoundation.org/project/samplecontract.doc>
- [4. New Horizons Foundation](#)
Leading sheet metal contractors, in partnership with SMACNA, have established the New Horizons Foundation - A Sheet Metal Industry Initiative.
... HVAC and Sheet Metal Contractors: The **Changing** Face of Leadership for HVAC/Sheet Metal Contractors and ... Productivity Quantifying the Cumulative Impact of **Change Orders** for Sheet Metal Contractors Residential HVAC Trends: ...
Terms matched: 2 - Score: 155 - URL: <http://newhorizonsfoundation.org/bookstore/>
- [5. New Horizons Foundation](#)
Leading sheet metal contractors, in partnership with SMACNA, have established the New Horizons Foundation - A Sheet Metal Industry Initiative.
Procurement Chain Management in the Construction Industry **Changes** in customer



III. SEARCH RESULTS

A. Results Information

The New Horizons website will tell you how many project references on your requested topic have been found. For example, there are 47 results for the phrase “change orders”. The list previews one or two sentences from each document so that you can be sure it’s what you need. If it is, a quick click on the entry name will take you directly to the full text of the New Horizons report.

47 results found containing all search terms.

5 pages of results.

Sorted by relevance / [Sort by date](#)

- [Honorarium Form](#)
... QUANTIFYING THE CUMULATIVE IMPACT OF **CHANGE ORDERS** FOR SHEET METAL CONTRACTORS 2004 Prepared By: Awad S. Hanna, P.E. Professor and Chair of Construction Engineering and Management ...
Terms matched: 2 - Score: 769 - URL: http://newhorizonsfoundation.org/project/publications/download/?product_id=181&drawing_id=1245
- [About the Author](#)
... landmark studies on the cumulative impact of **change orders** on sheet metal contractors labor productivity, ... compression and acceleration, and preconstruction planning. Dr. Hanna has also conducted research for ...
Terms matched: 2 - Score: 618 - URL: http://newhorizonsfoundation.org/project/publications/download/?product_id=234&drawing_id=1262
- [New Horizons Foundation - Quantifying the Cumulative Impact of Change Orders for Sheet Metal Contractors](#)
Leading sheet metal contractors, in partnership with SMACNA, have established the New Horizons Foundation - A Sheet Metal Industry Initiative.
... Map Home Quantifying the Cumulative Impact of **Change Orders** for Sheet Metal Contractors **Change** on construction ... is inevitable, but the effects of **change** are often disputed amongst owners and contractors. ...
Terms matched: 2 - Score: 447 - URL: http://newhorizonsfoundation.org/project/publications/download/?product_id=181&drawing_id=1245




B. Downloading the report

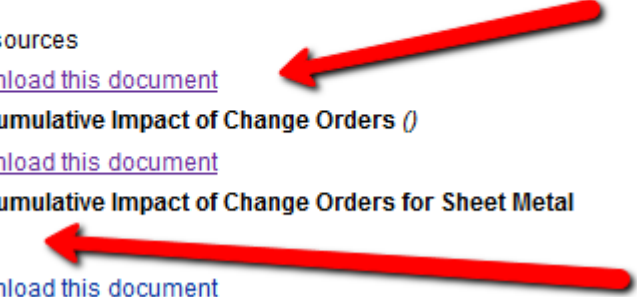
When you want to download the report, you have choices: a Microsoft Word document format or a PDF file as well as original file formats of components of those files. For example if the report includes spread sheets, you will have access to those files as well. If the original report included templates or forms for use in tailoring the reports applications to a contractor's operations, those files are accessible in their original format. All can be saved to your computer and shared with members of your team.

COMPONENT FILES

Quantifying the Cumulative Impact of Change Orders for Sheet Metal Contractors ()
Additional resources
[Login to download this document](#)

Quantifying the Cumulative Impact of Change Orders ()
[Login to download this document](#)

Quantifying the Cumulative Impact of Change Orders for Sheet Metal Contractors 
[Login to download this document](#)



IV. FOR MORE INFORMATION

For additional information about the New Horizons Foundation and how you can become more involved in its work and its projects, contact Dennis Bradshaw, Executive Director, dbradshaw@newhorizonsfoundation.org.

